



PRESS RELEASE

MARCH 2022

RENAULT TRUCKS UNVEILS ITS NEW AMBITIONS IN ELECTRIC MOBILITY

Renault Trucks has unveiled new ambitions in the field of electric mobility, with an offer geared towards providing 360° support for its customers, renamed E-Tech.

For several years now, Renault Trucks has been offering a steadily expanding range of electric trucks and its sales volumes reflect this rapid progress: **in 2021, 249 electric trucks were delivered and 613 were ordered.**

Renault Trucks is now stepping up its strategy and increasing its ambitions. The manufacturer plans for **50% of its sales to be electric by 2030** and, by 2040, 100% of the vehicles sold will be carbon neutral.

To support these ambitions, Renault Trucks is entering a new era, rolling out an offer designed to provide comprehensive support for hauliers in their transition to carbon neutrality. This new electric offering, which is named E-Tech and focuses on 360° support for customers, is set to replace the current offer of Z.E electric trucks.

Renault Trucks, a partner in decarbonisation

The Renault Trucks E-Tech offer comprises both a range of high performance electric vehicles and all-round support for customers in their energy transition, from their initial purchase to monitoring the operations of their electric trucks.

This 360° support is structured in four phases:

1. An initial phase during which Renault Trucks helps customers draw up their decarbonisation plans and analyse and define their needs. The manufacturer provides its expertise in the solutions available on the market and understanding of the business constraints of its customers.

2. A second phase of diagnosis, based on precise knowledge of the customer's activity, including analysis of the fleet and routes and an analysis of the sites' electrical facilities. It involves use of simulation tools to help customers make decisions and monitor their activity, such as a carbon emission reduction simulator and a range simulator. Following this diagnosis, Renault Trucks provides the customer with a detailed recommendation, which includes a roll-out schedule and a forecast of the reduction in CO₂ emissions for the coming years.
3. Next, a phase during which Renault Trucks becomes the architect of the decarbonisation project and co-builds the new electric mobility ecosystem alongside the customer. The solution includes financing, taking into account local or governmental subsidies, the definition and setup of the complete truck with its equipment and bodywork, on-site charging facilities, maintenance agreements, etc. It is during this phase that Renault Trucks provides its customer with an electric truck, so that it can be tested in real working conditions.
4. In the final phase, Renault Trucks acts as the project manager for the customer's decarbonisation solution: installation of on-site charging facilities, training of drivers and fleet administrators, etc. Last but not least, Renault Trucks and its network support customers in the operational monitoring of their fleet, thanks to vehicle connectivity. This involves the manufacturer monitoring the charging facilities, tracking driving and consumption and making suggestions for optimisation, recommending routes, and optimising maintenance operations.

Hauliers need practical support in their transition to electric vehicles. Renault Trucks is at their side in their decarbonisation plans, providing support based on expertise, anticipation, proximity, peace of mind and fast performance.

About Renault Trucks

Building on the legacy of more than a century of French truck know-how, Renault Trucks supplies transport professionals with a range of vehicles (from 3.1 to 60 T) and services adapted to the segments of distribution, construction and long distance. Renault Trucks vehicles are sturdy and reliable with low fuel consumption that enables them to deliver greater productivity and control operating costs. Renault Trucks distributes and maintains its vehicles through a network of more than 1,500 service points around the world. The design and assembly of Renault Trucks vehicles, as well as the production of most of the components, are carried out in France.

Renault Trucks is part of the Volvo Group, one of the world's leading manufacturers of trucks, coaches, buses, construction machines, and industrial and marine engines. The group also offers complete financing and service solutions. The Volvo Group employs around 95,000 people, has production plants in 19 countries and sells its products in more than 190 markets. In 2021, Volvo group sales amounted to 34 billion euros (372 billion Swedish crowns). The Volvo Group is a listed company with registered offices in Gothenburg, Sweden. Volvo shares are listed on the Nasdaq Stockholm Stock Exchange.

For all additional information:

Renault Trucks - Séveryne Molard
Tel. +33 (0)4 81 93 09 52
severyne.molard@renault-trucks.com